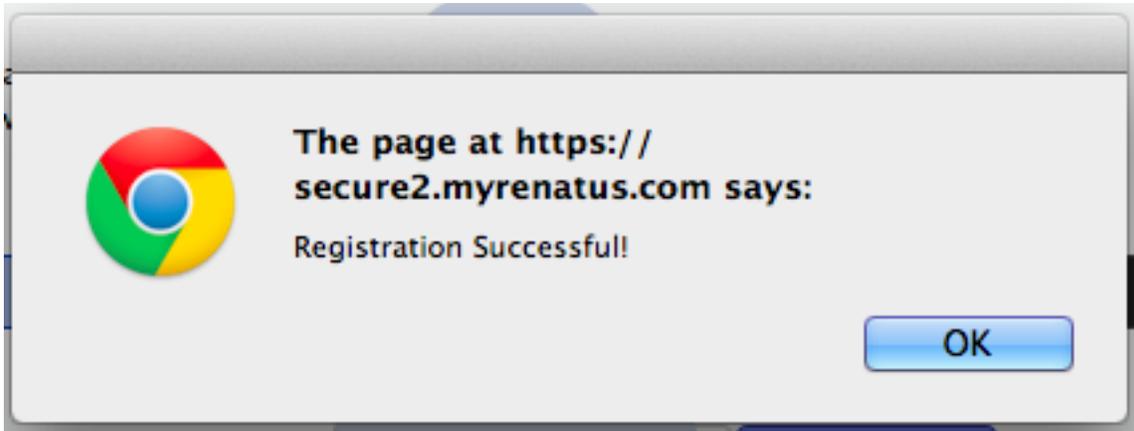
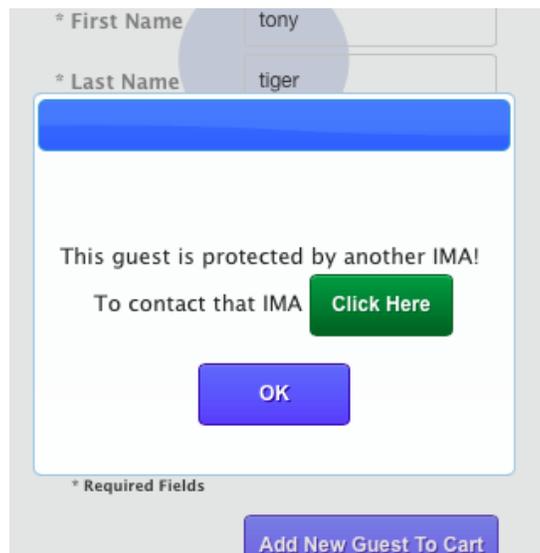


WHAT STEPS TO DO, when you try to Register a Guest in Renatus/CAMS and you get this message...

You want to see THIS message when you REGISTER someone....



BUT... Sometimes you see this message...



- 1) You CANNOT work with this Guest, so make it easy on yourself, and disconnect quick, just MOVE ON.
- 2) Use the Button on the message to the OTHER IMA, letting them know they should contact their guest. See Suggested message to the other IMA below.
- 3) Send the email below to the Guest.
- 4) MOVE this Guest to your DRIP LIST

NOTE: Put the DATE and a NOTE that this Guest was registered under someone else.

Renatus Guest Lock is good for 90 days, in 90 days from today TRY TO REGISTER the Guest again, if you CAN... than they are NOW YOUR Guest, contact them and renew your conversation!

Do these Steps BEFORE you start sending them links or building a further relationship with the Guest.

Here are some DOs and Do NOTs.

1. **DO NOT** call the Guest and interrogate them
 2. **DO NOT** ask the other IMA to "release" the Guest, not under ANY circumstance
 3. **DO NOT** contact Renatus Customer Service.
 4. **DO NOT** send a nasty email to the IMA that has the Guest registered. Send the one you would like to get – if the situation was reversed. See suggestion below.
-
1. **DO** edify that we are all a group working together, help the Guest feel good about Renatus (see email below)
 2. **DO** move on and help your other leads (there are 350,000,000 other people to help)
 3. **DO** ask your 5* mentor (or Donna Lee) for help on how to handle things if the Guest contacts you saying no one got back to them.

Message (thru CAMS system) to the IMA that has the Guest registered.

Hi- Just wanted to let you know your Guest contacted me via my Ad too. They are still interested, please get back in touch with them... p.s. I edified you and Renatus, so they are looking forward to hearing from you.

Email to the Guest

Hello -

It was great talking with you today.

Just wanted to let you know, when I went to register your for the meeting with Scott, it appears you are already working with one of my colleagues, which is great, we all work together.

Please get back in touch with the person who you are in contact with, make sure to let them know you are interested in continuing to get all the information.

NOTE: *If you do not know who it was, no worries, I have sent a message via our main office for that person to contact you.*

And then once you make the decision to join us, I look forward to reconnecting with you.