CLOSE AFTER FOLLOW UP

1. **Are there any questions you need answered that haven’t been answered yet?**
2. **Based on what you heard, why do believe people should enroll in this education?**
3. **Do you see value of plugging in and working with our group?**

**No. What are we missing that might be able to help us out with?**

**Yes.**

1. **Based on that, would you like to make money on real estate side, Marketing side , or both like I do?**

**Real estate. Do you think it would be easier to find your first property or invite someone to this meeting?**

**Marketing. Do you believe you can become wealthy and remain wealthy without putting the money you will make into the right investments? Do you think it would be easier to sell this program or have people merely join you.**

**Both. Perfect.**

1. **Ok, I enrolled in the XCombo package is that your plan or did you have something else in mind?**

**XCombo.**

**Can I start with the ESS and upgrade up?**

**Can I start with the mktg and make money to get my ed?**

**Terrific which funding route would you like to go with?**

 **cash/credit**

 **401k**

 **Other money avail? (GetFundedOnline.com to do a funding assesment)**

 **UGA (don’t care about your credit funding)**

1. **Let’s open up the Business Center and get you started. (Or send signup Link)**